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MUCH GLADNESS INSIDE
Will You Look?

NO WHOLESALE STOCK
AVAILABLE NOW.
Advise us if your 1924 catalogue

Pinicon Gardens
Chas. B. Raffauf, Prop.
INDEPENDENCE, IOWA

Growers of select summer and winter flowering bulbs

This Supplement Sheet is being furnished to all our friends and former customers who received our General Catalogue last year and if used in conjunction with the catalogue will constitute the equivalent of an entirely new catalogue issue. By this method we eliminate an expensive item in printing which enables us in turn to quote more favorable prices to our retail trade. If by any chance you have lost your catalogue of last year, simply drop us a postal and a new copy will be mailed to you at once.

We believe our prices are as low as those of any growers of repute but in case you cite a lower quotation on a particular variety and will supply us with the source of such quotation we will either meet it or refund your money with explanation.

We prepay postage on all bulb orders and we guarantee safe shipment, both of which items should not be overlooked when comparing with other lists.

Many of the newer varieties that are listed for the first time can be supplied only in limited quantities so it will be advisable to order early or indicate second choice.

GROWING BETTER GLADS, better flowers and better vegetables is the earnest effort of every real gardener. While we do not advocate the general use of commercial fertilizers, we have found ONE fertilizer which is especially suited to Gladiolus culture. This product is an ideal general garden fertilizer but because of its high percentage of Potash it is particularly suited to the growth of the gladiolus. We use this product both broadcasted over the fields and scattered along in the furrows before bulbs are set and rather favor the latter method. If you are in search of such a fertilizer let us recommend to you. POTASH-MARL. Write for circular.

We can supply POTASH-MARL in 100 lb, sacks, delivered to you, for $2.25 per 100 lbs. Special quotations made on larger quantities.

DO YOUR OWN GARDEN WORK? We do, and we do it in about one-tenth the time we used to. How? With the BARKER, Weeder Mulcher and Cultivator. The BARKER is to the gardener what the vacuum-cleaner is to the housewife. It is constructed absolutely on the right principle. The BARKER is built in four sizes. It will pay you to investigate and we will gladly furnish you with literature.
Catalogue Changes

The following varieties have been reduced to 5c each, 50c per dozen:

Arizona  Alice Tiplady
Glory of Holland  Roanoke
Helen Franklin  Proserpine
LeMarechal Foch  Baltimore
Lilywhite  Niagara
Princelpine

This set reduced to 10c each, 3 for 25c, $1.00 per doz.:

Crescent Queen  The King
Crimson Glow  Capella
Fairfax  Salmon Beauty
Joe Coleman  Mary Pickford
Master Wieburtus  Montezuma
Mrs. Moulton  Orange Glory
Mrs. Dr. Norton  Scarlano
Mrs. W. E. Fryer  E. J. Shaylor
Myrtle  Red, White & Gold

The following named varieties are now reduced to 15c each, 2 for 25c, $1.50 doz.:

Beaconflame  Scarlet Princeps
B. L. Smith  J. M. Coulter
Dorothy McKibbin  Rose Glory
Early Snowflake  Violet Glory
Flora  White Glory
Helga  Golden Glory
Mrs. H. E. Bothin  Louise
Rev. Ewbank  Fair Columbian
White Giant

The 20c class now follows, 20c each, 3 for 50c, $2.00 per doz.:

Albania  Regal
Carmen Sylva  Rose Ash
Marshal Foch  Sweet Lavender
Nora  Myra
Prince of India  Souvenir

MASTODON PANSIES

MASTODON TYPE PANSIES or the famous Oregon Giants are rapidly gaining favor above other giant and ruffled types. We are able to offer the same choice mixture as last year, containing plain colors and variegated ruffled sorts, packets (over 600 seed) .................................................. $ .25
mail you duplicate copy at once.

For further price changes and newly added varieties please refer to the following list:

A. B. Kundraed, reduced to ............................ $ .40
Adeline Kent, reduced to ......................... .50
American Beauty, reduced to ........................... .40
Bobbins (K)—Yellow Primula pink, low petals light yellow ......... .20
Bubbles (D)—Flesh overlaid shrimp pink, lower petals light yellow .... .40
Belvedere (D)—Deep pink, lower petals apricot, purple blotch, central yellow lines ........ 1.50
Beatriz Michellea (D)—Peach red, overlaid with fiery orange ........ 1.00
Blasco Ibanez (D)—Deep dahlia purple, lighter stripe thru upper petals .... 5.00
Capt. Boynton (B)—Large white well brushed with lavender, maroon blotch .... 1.00
Catherine Coleman (C)—Coral pink with a shade deeper throat ........ 1.50
Caroline F. Burke (D)—White overlaid rose pink, ruby lip ............ .15
Caroline Eberg (D)—Vivid flame scarlet. Color does not fade after cutting .... 2.50
Chateau Thierry (Yos)—Orange scarlet with yellow throat, large .................. .10
Crinkles (K)—Deep peach blossom, pink intensely ruffled ............... .80
Dr. F. E. Bennett (D)—Large deep flame scarlet. Lip speckled ruby and white .... 2.50
Dr. Rosenthal (D)—Geranium pink, white stripe through lower petals ........ .25
DelMonte (D)—Aster purple, white lip striped ruby .................. 1.50
Elegance (K)—Pink overlaid, with red tips of petals steel blue, odd .......... .50
Emile Ashe (D), reduced to .............................. .25
Fern Kyle (K)—Ruffled creamy white ............... 3.00
Flame (D)—Flame orange, yellow lip ............. .50
Genevieve Bothin (D)—Pink overlaid, with red tips of petals steel blue, odd .......... .50
Geraldine Farrar (D)—Lavender violet, deep violet spot on lip. Very strong ........ 10.00
Giant Nymph, reduced to ............................... .50
Glendale (Davis)—Dark Am. beauty rose .................... .35
Golden Measure, reduced to .............................. .25
Gold, reduced to ...................................... .50
Heart of Juanita (D)—Deep cherry, crimson and white throat .......... .20
Henry C. Goehl (F)—White, dark red throat. Large blooms ............. .50
Hawaii, reduced to .................................... .50
Henry Ford, reduced to ............................... 5.00
Indian Summer, reduced to ............................. 2.00
J. A. Carbone, reduced to ................................. 5.00
Jenny Lind, reduced to ................................ .50
Joseph Field, reduced to ................................ 4.00
Jack London (D)—The description in our cat. is completed just below the variety, Jenny Lind, price each ........................................... .25
Jewell—Salmon pink, gold throat ........................................... .25
Jacoba Von Bolijen (H)—Beautiful violet self color. Tall erect stems ........................................... .50
Jap Lady (Decobah)—Wisteria purple ........................................... 1.00
June (E)—Pure orange, yellow throat ........................................... .25
Kath. F. Hess (D)—Geranium pink, light throat ........................................... .40
La Couronne (French)—Early, cream with scar-let blotch ........................................... .20
Leota (C)—Clear pink shading to a pure white throat. Strong grower ........................................... .50
Lustre (K)—Vermillion red self color ........................................... .25
Loreley (D)—Canary yellow overlaid with lilac Ruby throat ........................................... .20
Mrs. J. K. Armsby (D)—Coral pink, edges pen-ciled vermilion. Cream and ruby throat ........................................... 1.00
Mrs. N. Vanderbilt (D)—Salmon pink; throat, yellow mottled crimson. Ruffled ........................................... .50
Mrs. T. Beale (D)—Cream, rose pink striped. Lip yellow and brown sprinkled ........................................... .25
Mrs. W. N. Douglass, reduced to ........................................... .75
Mrs. R. Spreckels (D)—Light pink with bright rose stripes. Lip apricot and ruby ........................................... .25
Mrs. S. Arnold, reduced to ........................................... 6.00
Masterpiece, reduced to ........................................... .50
Marie Kunderd, reduced to ........................................... .75
Mr. W. H. Phipps, reduced to ........................................... 5.00
Mrs. J. R. Walsh, reduced to ........................................... .50
Marjorie Cage (G)—Light pink with crimson throat. Good ........................................... 12
Myra (Primulinus), reduced to ........................................... 10
Mona Lisa, reduced to ........................................... .25
Maru (D)—Picric yellow with traces of ruby in throat. Ruffled edges ........................................... .20
Norma Krausgrill (D)—Light rose pink, with deep crimson stripes. Lemon yellow splashe-s, spotted ruby on lower petals ........................................... .50
Pasadena (D)—Turk. red, orange striped. Lip white overlaid ruby. Petals flaring ........................................... .75
Pola Negri (D)—Apricot with salmon and old rose edges. Yellow lip, Ruffled ........................................... .60
Pink Wonder and White Wonder, each reduced ........................................... 25
Prize of Lancaster (K)—Orange salmon. Ruffled ........................................... .25
Paramount (K)—Pink and cream ........................................... 4.00
Radium (Vos)—Cream, rose blotch ........................................... .10
Richard Dicen, reduced to ........................................... .75
Rosoline (K)—Deep peach rose ........................................... .40
Sulphur Glow (K)—Ruffled yellow ........................................... .30
Sunset (D)—Rosy pink and cerise ........................................... .20
Sausalito (D)—Rose overlaid with bright ger-anium. Magenta and white throat ........................................... .30
Wamha (A)—Attractive light variety ........................................... .15
Wm. G. Badger (M)—Delicate coral, edged dark-er tones; throat pale yellow. Very new. Scarce. Each ........................................... 5.00
William Kent, reduced to ........................................... 2.50
White Pendleton (K)—White, maroon blotch ........................................... .35

HOLLAND BULBS.
Excellent for forcing in the house in bulb bowls and for planting outside in foreground of perennial border.
Hyacinths—Blue, pink or white, each ........................................... .15
Narcissi—Yellow, white or bicolor ........................................... .10
All standard varieties, $8.00 per 100.
Chinese Sacred Lilies, each ........................................... 25

$12.00 per 100
Gladiolus Cormels or Bulblets

We have found it impractical to retail bulblets singly at a price less than five cents each. Bulblets of varieties which have, heretofore, sold at 1c to 4c each will be supplied in quantities not less than one dozen. Varieties quoted at 5c each and up may be ordered singly. Please do not ask us to send you 6 bulblets of a variety which retails at 10c, 20c, 30c or 40c per dozen for we will not break the pack-
age of dozens.

Attraction, Alice Tiplady, Herada, per doz. ....... $0.10
Evelyn Kirtland, Lillywhite, Crimson Glow, doz. .... $0.10
1910 Rose, Shaylor, Helen Franklin, per doz. ....... $0.10
Orange Glory, Violet Glory, Mary Pickford, doz. .... $0.10
Montezuma, Mrs. Moulton, Norton, per doz. ....... $0.10
Proserpine, Nora, Scharlán, Rosella, doz. ....... $0.10
Anna Eberius, B. L. Smith, Marshal Foch, doz. .... $0.15
Carmen Sylva, Albania, Prince of India, doz. .... $0.15
Golden Measure, Mrs. Bothin, Rose Ash, doz. .... $0.20
White Wonder, Pink Wonder, Jewell, per doz. .... $0.15
J. M. Coulter, Louise, Joe Coleman, per doz. .... $0.15
Mrs. F. C. Peters, Leota, Maude Fay, per doz. .... $0.40
Rev. Ewbank, Sweet Lavender, Gladness, doz. .... $0.30
Mary S. Burke, Dr. VanFleet, Mona Lisa, doz. .... $0.20
American Beauty, Adeline Kent, per doz. .... $0.30
Marie Kunderd, Purple Glory, each ....... $0.05
Sulphur Glow, Sausalito, Pola Negri, each ....... $0.05
Norma Krausgrill, Genevieve Bothin, each ....... $0.05
Henry C. Goehl, Gold, Bubbles, each ....... $0.05
A. B. Kunderd, D's White, Giant Nymph, each .... $0.05
Dr. F. E. Bennett, Indian Summer, each ....... $0.25
W. H. Phipps, Joseph Field, H. Ford, each ....... $0.30
Richard Diener, Pasadena, each ....... $0.05
Wm. Kent, Caro. Esberg, each ....... $0.10
Geraldine Farrar, Wm. G. Badger, each ....... $0.75

If interested in other varieties, write us.

STANDARD PACKAGES, MIXTURES, ETC.

The space and labor required in growing Mixed Varieties prohibits us from listing low priced mixtures to our customers, yet we are firm believers in well balanced mixtures for all beginners or other growers who desire flowers simply for flowers without regard for specific names. In order to meet this demand we make up Standard Packages of assorted named varieties which have been gaining much popularity for last few years. If you are a beginner or if you have friends to whom you wish to make gifts of bulbs, we are certain that our assortments will greatly please you.

PINICON ASSORTMENT, all colors and many different types, 30 selected bulbs, postpaid .... $1.00
WAUNETA COLLECTION, 50 good flowering sized bulbs, ten varieties five of a kind, our own selection; labeled and each variety wrapped separately, postpaid ....... $2.00

250 choice mixed bulblets, hand picked from our cleaning and sorting table, postpaid ....... $1.00

FLOWER GROWER OFFER

For $2.50 we will send you the Flower Grower Magazine for one year and either 25 selected Gladiolus bulbs, assorted colors, or 1 bulb of Gladiolus variety Richard Diener or 1 small bulb of Dr. F. E. Bennett.